



Tuesday, March 30, 2021

Software for CARES Rental Assistance
RFP 2021-02



| HOTB Software Solutions - Not Responsive Modified Bid Packet | | | |
|---|---|------------------------------------|--------------------------|
| VENDOR INFORMATION | | | |
| Signed | Insurance | Blanks Completed | Check List Completed |
| Yes | Proof not included in response | Partially | Yes Page 59 |
| Product Name | Version | Number of Users | Newest Version |
| Case Management System (CMS Platform) | just says latest (Page 39) | Unlimited | Yes |
| Total Software Bid | Total Invoice | Annual Software & Maintenance Fees | Number of Employees |
| Unclear due to extra notes | \$25,000 +\$10 per transaction + \$10,000 + plus multiple other sundry invoices without prices included | \$25,000 plus \$10 per transaction | 30+ |
| Employees Available for Proposal | Years in Business | Days to Complete Similar Project | Past Experience |
| 15+ | 11+ | 4-6 weeks | Yes |
| Number of Offices | Home Office Location | Nearest Branch | Type of Organization |
| 1 | 540 Wald, Irvine CA 92618 | Irvine CA 92618 | Professional Corporation |
| Software Requirements | | | |
| 27 Yes | 10 No | 0 Modifications | 0 Alternate Methods |

| Yardi Systems, Inc. | | | |
|----------------------------------|--------------------------|--|----------------------|
| VENDOR INFORMATION | | | |
| Signed | Insurance | Blanks Completed | Check List Completed |
| Yes | Not Included in Response | Yes | Yes |
| Product Name | Version | Number of Users | Newest Version |
| Yardi Rent Relief | 1 | Unlimited | Yes |
| Total Software Bid | Total Invoice | Annual Software & Maintenance Fees | Number of Employees |
| \$200,000.00 | \$230,000.00 | Listed on supplemental as transaction base without set pricing | 7000+ |
| Employees Available for Proposal | Years in Business | Days to Complete Similar Project | Past Experience |
| 65 | 37 | 15 days | Yes |
| Number of Offices | Home Office Location | Nearest Branch | Type of Organization |
| 20+ | Santa Barbara, CA | California | Professional Corp |
| Software Requirements | | | |
| 36 Yes | 0 No | 0 Modifications | 1 Alternate Methods |

| Gecko | | | |
|----------------------------------|--|------------------------------------|----------------------|
| VENDOR INFORMATION | | | |
| Signed | Insurance | Blanks Completed | Check List Completed |
| Yes | Yes | Partially | Yes |
| Product Name | Version | Number of Users | Newest Version |
| Washington FORWARD | latest version through subscription services | Unlimited | Yes |
| Total Software Bid | Total Invoice | Annual Software & Maintenance Fees | Number of Employees |
| \$85,792.00 | \$541,542.00 | Not listed | 35 |
| Employees Available for Proposal | Years in Business | Days to Complete Similar Project | Past Experience |
| 21 | 7 | 2-3 weeks | Yes |
| Number of Offices | Home Office Location | Nearest Branch | Type of Organization |
| 4 | Seattle, Washington | Jefferson City, Missouri | Professional Corp |
| Software Requirements | | | |
| 35 Yes | 0 No | 2 Modifications | 0 Alternate Methods |

| WSD Digital, LLC - ReFrame Solutions | | | |
|--------------------------------------|-------------------------------|------------------------------------|----------------------|
| VENDOR INFORMATION | | | |
| Signed | Insurance | Blanks Completed | Check List Completed |
| Yes | Not Included | Yes | Yes |
| Product Name | Version | Number of Users | Newest Version |
| ReFrame CARES V3.2 | 3 | Unlimited | Yes |
| Total Software Bid | Total Invoice | Annual Software & Maintenance Fees | Number of Employees |
| \$40,800.00 | \$388,166.00 | \$24,000 after 1st year | 40 |
| Employees Available for Proposal | Years in Business | Days to Complete Similar Project | Past Experience |
| 20 | 3 | 30 days | Yes |
| Number of Offices | Home Office Location | Nearest Branch | Type of Organization |
| 1 | 750 Main Street, Hartford, CT | 750 Main Street, Hartford, CT | LLC |
| Software Requirements | | | |
| 37 Yes | 0 No | 0 Modifications | 0 Alternate Methods |